



CONTINUING EDUCATION POINTS TRACKER

CFRE International has developed this form as a way for you to quickly track (and keep in your files!) the continuing education sessions you have attended. Simply check the boxes next to the sessions you attended. At the end of the conference, add up the total number of hours. Keep this sheet and you will be ready to complete your application form. All of the session slots listed are eligible for continuing education points on your CFRE application for initial certification and/or recertification. Sessions not listed here are not eligible for points.

Activity Organizer: - AFP International
Title of Activity: - AFP LEAD 2023
Names of Presenter(s): - Various
Dates and Location: - 19-21 October, 2023 Philadelphia, PA USA

Date: 19 October, 2023

Session 1: 9:00am – 10:00am (1 pt)

- Find Your Fire

- Lead Your Nonprofit for Fundraising Success

Date: 19 October, 2023

Session 2: 10:00am – 11:00am (1 pt)

- Mentoring vs. Coaching

Date: 20 October, 2023

Session 9: 1:45pm – 2:45pm (1 pt)

- Jump In! Leading a New Advancement Team from Shore, through Storms, and Out to Sea

Date: 19 October, 2023

Session 3: 11:00am – 12:00 pm (1 pt)

- Matching the Ask to the Motivation

- Get Less Done in More Time – WHAT?

- Strategic Planning Essentials

- Using Change Management Principles to Successfully Plan, Evaluate, and Transition to a New CRM Software

Date: 19 October, 2023

Session 4: 1:30pm – 2:30pm (1 pt)

- Seven Rules of Self-Esteem for the Professional

- From IDEA to ABIDE: How to Lead and Live through Courageous Conversations

- How Compassionate Communication & Leadership Can Prevent Burnout & Amplify Success

Date: 19 October, 2023

Session 5: 2:30pm – 3:30pm (1 pt)

- Next Level Fundraising: Master Peer-to-Peer Fundraising

Date: 20 October, 2023

Session 10: 3:00pm – 4:00pm (1 pt)

- Becoming Catalysts for Change: Increasing IDEA skills for Fundraisers

- Forgiveness and Empathy in the Nonprofit Sector

Date: 20 October, 2023

Session 6: 10:45am – 11:45am (1 pt)

- Who Do You Want to Be As A Leader?

- Telling the Truth: How Authentic Leadership and Ethical Storytelling Lead Us Forward

- Spider-man Can Walk on Walls, Can You?

- Self-Care for Those Who Lead

- Telling Your Nonprofit's Financial Story

- Creating Powerful Employee Engagement Journeys

- Inclusive Leadership

Courses Marked **NFR** (Non Fundraising Related) may be counted towards the 10 point maximum of NFR Courses on the initial CFRE application and the 5 point maximum on the re-certification application.

Find more **CFRE approved** continuing education opportunities on **My Education Finder**:
<http://www.cfre.org/continuing-education/my-education-finder/>

- Active Listeners Make Better Leaders

Date: 21 October, 2023

Session 11: 9:00am – 10:00am (1 pt)

- Restoring the Lost Art of Empathy
- Let's Get Fired Up! Planning an Annual or Strategic Planning Retreat Your Teams Will Love
- Creating a Culture of Innovation
- The Participation Effect: Three Steps to Increasing Employee Participation
- Igniting Nonprofit Efficiency through the Power of EOS Traction Model
- Reflections in the Mirror - Followers thoughts on Leaders, and what we can learn from them

Date: 21 October, 2023

Session 12: 10:15am – 11:15am (1 pt)

- Building a Sustainable Fundraising Plan
- Essential Financial Management Tools
- Can Understanding Public Policy and Advocacy Make you a Better Fundraiser?

- How to Spark Innovation and Energize Your Nonprofit Team

- Make it Rain for You!

- Building Community Through Inclusive Communications

Date: 21 October, 2023

Session 13: 12:45pm – 1:45pm (1 pt)

- Leading for Maximum Impact with a Theory of Change
- Let's Explore the CDO to CEO Transition
- Leading For Real
- Creating an Inclusive Culture and Building a Values-Aligned Team
- Turning Data into Dollars: How to Measure Your Donor Retention & Acquisition Efforts
- Strengthening Our Commitment to Diversity, Equity, and Inclusion in the Post-Pandemic Era

Total number of points attained: _____

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